



 **Silmid**

Our innovation, your solution

Your first choice for Adhesives, Sealants,
Lubricants, Silicones, Cleaners, Coatings
and Tapes



INTRODUCING SIL-MID

Established in 1980, Sil-Mid Limited is a specialist distributor of Adhesives, Cleaning Agents, Lubricants, Silicones, Sealants and Surface Treatments.

Our approach is simple

We want to create long-term relationships by always putting the customer first. We achieve this by giving you 24/7 access to over 14,000 different products. All sourced from trusted brands to deliver solutions across today's major industries, including aerospace, automotive, defence, high value engineering and rail.

Our policy is to invest every year on continuously improving the way we work. This has seen us recruit multilingual sales staff, develop IT systems, implement bar code tracking and install automated vertical storage units throughout our warehouse.

This ensures our service is better, lead times are quicker and we hold the widest selection of products with no minimum order quantity, for you to choose from.



Andy Nickson
Operations Director

"Every year thousands of customers take advantage of the Sil-Mid difference"

WORLD CLASS STOCK MANAGEMENT SOLUTIONS

We have spent the last 35 years listening to our customers and evolving the way we operate in order to meet their changing requirements.



Vendor Managed Inventory

- Self service system for web enabled devices
- Wi-Fi or DATA SIM card enabled
- Audit control to OPERATOR, DATE and TIME
- No complex contracts
- Order placed directly onto ERP System
- Immediate order acknowledgment



Consignment Stock Solutions

- Securely store stock materials
- Locate next to work station or cell
- Keeps stock organised
- Cabinet Management
- Use with SELF-SERVICE VMI
- Flammable cabinets available

ADDITIONAL SERVICES

Our highly trained team provide value added services. Whether it be our IATA trained export packing or the repacking of products into a more suitable size for a specific application by our repack department.



Export Packing & Shipping

- Door-to-door shipping
- Specialists in hazardous materials
- IATA qualified export packing team
- Kit assembly, packing and shipping service
- Road, Sea and Air freight
- Known Shipper status
- On-site Dangerous Goods Safety Advisor



Repacking

- Available for suppliers & customers
- Repacking for light and heavy grease, multi-viscosity lubricants, silicones, resins and adhesives
- Repacked into syringes, bottles, tins, cartridges, pails & custom containers
- Machines available for automatic tube filling, grease cartridge filling and liquid filling and pumps
- Official AeroShell repacker

24/7 ORDERING, STOCK AVAILABILITY AND COMPLIANCE

Our latest investment in www.silmid.com sees a wealth of new features designed to enhance your business and customer experience.

Real time stock availability and same day despatch for UK deliveries for orders placed before 5pm weekdays.

Key features of our E-commerce website:

- Export ordering including shipping and packing costs
- Download Technical Data Sheets (TDS)
- Download Safety Data Sheets (SDS)
- Create quotations online
- Create ProForma invoices online
- View order history and invoices
- Create quick order pads for repeat orders
- Log discrepancies online

Optional extras:

- See your agreed contract pricing
- Search by your product code
- See batch numbers and expiry dates
- Download OEM certificates

*Contact our customer services to apply for the optional services.



VMI, CHEMICAL MANAGEMENT AND EXPORT SOLUTIONS

The new website also has a range of solutions and tools to help you manage your business and reduce indirect costs.



“Your Account” is controlled by you and offers:

- Your library of products listed at agreed contract or customer specific pricing
- Real time stock availability
- Raise your own quotes and convert them to sales orders for same day shipping
- Manage your on-site VMI/cabinet system online in real time
- Search using your own part codes
- OEM Certificates
- Batch expiry date visibility

Export customers benefit from all of the features listed above, in addition:

- The system identifies hazardous goods as you place them in your basket
- Alerts by country hazardous goods permissions and volumes
- Calculates document and packing charges
- Specifies IATA packaging
- Shipment tracking
- Door-to-door pricing
- Choose pricing in: Euro, Sterling or Dollars
- Multilingual customer service support: French, Italian, Spanish, German, Greek & Hindi

INDUSTRY SPECIALISTS



Aerospace OEM & MRO

All relevant industry and customer approvals are held and we currently supply more than **700** customers in this sector, including OEMs, MROs and different tiers of the supply chain.



Military & Defence

Sil-Mid supply the Ministry of Defence (MoD) and a huge range of contractors and service providers in more than **20** countries across the world.



Airline

Direct supply to Airlines and aircraft operators is a growing part of our business. Our ability to supply not only volume contracts and stock management solutions, but also supporting small volume AOG requirements.



General Aviation

Sil-Mid has become well-known in General Aviation and we support a huge range of customers from private pilots, Executive Jet operators, Helicopters, Gliders and Microlight Aircraft.



Rail & Transportation

Rail, Bus and Coach manufacturers, MRO and operators all take advantage of our specialist product range and 'on demand' service to ensure the world's transport systems continue to run efficiently.



Marine

One of our markets, Marine can cover anything from ship building, overhaul, racing craft and yachts to submarines, submersibles and naval craft of all sizes.



Energy

Power generation now covers traditional coal and nuclear, not to mention wind, solar and even wave power. Many of these methods share the use of turbines that operate in harsh environments meaning high performance adhesives, cleaning, lubricants and silicones are a must.



Automotive

Sil-Mid has a strong track record in providing both one-off high performance items and small batch quantities to sports/super car manufacturers, Formula 1, touring cars, Le Mans teams and motorsport enthusiasts.



COMPLIANCE SOLUTIONS

Sil-Mid understands that the wider issues around chemical management are key challenges for our customers.

Chemical Management

With REACH and EHS legislation becoming ever more relevant to your business, Sil-Mid has developed online solutions which offer:

- Instant SDS access for safe working and handling
- Quantity tracking
- Mixture analysis relative to your library of products which can be checked against the candidate list and sunset products and dates
(*CMS and VMI customers only)

Sil-Mid is keen to deliver the benefits of chemical management to our customers. These include not-so-quantifiable advantages, such as reducing accidents, maintaining and promoting reputations and best practice. There are also huge cost savings to be made for our customers in all aspects of chemical management. These costs include procurement, purchase order processing, warehousing, stock costs, inspection receiving and internal distribution, scrap, EHS compliance, disposal and waste.

A WORLD OF CHEMICAL SOLUTIONS AT YOUR FINGERTIPS

Our highly sophisticated software tools and online portal allow 24 hour a day access to business critical documentation to support environmental and health & safety requirements.

REACH

- Up to date SDS library
- 24/7 access online
- Custom reporting
- SVHC notification
- CLP labelling
- Multi language SDS

EHS

- Environmental policy in place
- Waste reduction programs
- Store COSHH assessments
- Product specific PPE
- Safe storage systems
- Scrap material disposal

Docushare

- Enterprise class document library
- Over 250,000 documents on demand
- Customer part code indexing for easy searching
- SDS and TDS access
- Retrieve OEM certificates online
- Private areas for customer specific documents

*"The Chemical Strategy Partnership reported that for every £1 spent on chemical product purchase, companies incurred management and waste costs of at least a further £1 and in some cases up to £3."**

*Source: Chemical Strategies Partnership



GLOBAL SERVICE

Our export sales team have extensive experience supplying customers in over 100 different locations, across all seven continents.

*Next day delivery on orders in stock and received before 5pm.

Multilingual Customer Services

We have representatives that are fluent in French, German, Greek, Italian and Hindi and all have been trained in the cultural nuances and business etiquette of the nations Sil-Mid trades with.

Multi-currency Payments

Customers can choose to place your order online or via one of our customer services team in Euros, Dollars or Pounds Sterling.

Door-to-door Shipping

International clients will now have the option to choose door-to-door shipping, this allows you to calculate shipping costs to your chosen delivery address. You then sit back, place the order and let us take care of the arrangements.

This option is available for all non-hazardous shipments worldwide and to a number of selected countries for hazardous products. Please refer to our website on the Worldwide delivery page for a list of supported countries.

Specialist Suppliers

We only use the very best logistics partners to ensure safe and timely arrival of goods. These include:



Ex Works

Alternatively, we are also happy to receive your order and get it packaged up for collection from our warehouse in Coleshill, at the heart of the UK transport network

If you have any questions regarding our International service, please contact one of our customer service specialists on **+44 (0)1675 432850**.



BRAND PARTNERS

Over the last 35 years, Sil-Mid has grown to represent a huge portfolio of active products and a technical archive of over 14,000 items.

We have used the same partnership approach to the one we take with our customers in order to forge strategic relationships with key brands. Supplying cutting-edge adhesives, cleaning solutions, lubricants, seals and silicones.



PPG Aerospace



Shell Aviation

Most of these high profile relationships have spanned more than 30 years and we continue to remain critical distributors thanks to our service, technical knowledge of the products and our delivery performance.

Flexibility is also key. We take as much pride in supplying one item as we would bulk deliveries.

In addition to these seven brands, we also work with 400 other distributors, meaning at any one time we have 6,000 active products available for purchase.



WAREHOUSE AND DISTRIBUTION

Benefit from a state-of-the-art paperless warehouse and distribution service.

Our 30,000 sq. ft. warehouse is located in the heart of the UK, giving us ease of access to all of the main motorway networks and airports.

The entire facility is designed to be paperless and is controlled via a bar code tracking system that logs the product being accepted and placed in our inventory.

This provides the customer with complete visibility of their order status and our operatives with the information they need to effectively control and select orders quickly. This ensures our clients get the majority of their products within 24 hours of first calling or placing the request online. Our on-time delivery performance is 97% over the last twelve months.

Continued investment in warehouse automation, storage systems and materials handling equipment ensures that we can continue to deliver outstanding service, accuracy and on time delivery for our customers in the UK and overseas.



UK Delivery & Shipping

- Same day pick, pack and despatch
- Paperless bar code driven warehouse
- Specialists in hazardous materials
- Next working day delivery
- Saturday AM delivery
- Dropship option for delivery



Warehouse Facility

- 30,000 sq. ft. warehouse
- Narrow aisle warehouse
- Fridge and Freezer -8°C / -20°C
- Contract warehousing
- Kit building
- Consolidated delivery



MORE THAN JUST AEROSPACE

For over 35 years Sil-Mid have been the vendor of choice for major OEM's, MRO's and airlines. We support customers in over 100 different countries.

While Sil-Mid's origins lie in supplying direct into aerospace, the high performance expected from this industry naturally lends itself to other markets.

The same on-time delivery performance, quality of customer service and reliability has seen us become a trusted partner for more than 1,000 regular clients working predominantly across ten sectors.

These range from companies producing critical components for F1 cars and latest technology for military tanks, to firms responsible for the efficient maintenance of rolling stock and decommissioning of oil rigs.



QUALITY APPROVALS

Quality, reliability and world class performance are taken as standard and Sil-Mid reinforces this by conforming to ISO 9001:2015 and AS9120, which covers aerospace requirements for stockist distributors.

Our scope within the aerospace sector also covers general aviation, private jets, helicopters, hang gliders and microlight aircraft, as well as spacecraft and satellite applications.

We have successfully worked with a string of prestigious global names to secure their relevant approvals.



AS9120



ISO 9001: 2015



TECHNICAL SUPPORT

Sil-Mid's dedicated technical service team can provide support on various aspects such as:

- Part number rationalisation
- New product development
- Alternative product sourcing
- Application queries
- Repacking queries
- Specification queries
- Product/application training
- REACH sunset impact on the product range
- REACH mixture identification



A WIDE RANGE OF PRODUCTS



ADHESIVES

Specialist stockist and supplier of high performance one and two part adhesives for aerospace and high tech engineering applications.

Acrylic Adhesives
Anaerobic Adhesives
Cyanoacrylate Adhesives
Epoxy Adhesives
Polyurethane Adhesives
Rubber Adhesives



LUBRICANTS

Specialist supplier of high quality lubricants for aerospace and high tech engineering applications.

Dry Film Lubricants
Hydraulic Fluids
Piston Engine Oils
Release Agents
Soap and Clay based Greases
Turbine Oils



SEALANTS

Specialist supplier of high quality sealants for aerospace and high tech engineering applications.

Airframe Sealants
Firewall Sealants
Fuel Tank Sealants
Gasket Sealants
Jointing Compounds
Silicone Sealants



SILICONES

Specialist supplier and distributor of high quality silicone products used throughout manufacturing, aerospace and high tech engineering applications.

1 Part RTV Silicones
2 Part RTV Silicones
Moulding Rubbers
Silicone Fluids
Silicone Sealants
Silicone Greases and Compounds



CLEANERS & SOLVENTS

Wide range of products and applications including:

Cleaners
Impregnated Wipes
Industrial Solvents
Specialist Solvents
Solvents and Paint Removers
Surface Preparations



SPECIALTIES

Wide range of speciality products for aerospace and other related applications.

Anti-icing
Fillers and Thickeners
Freezer Sprays
Leak Detectors
Locking Wire
Water Detectors



TAPES

Distributor and stockist of 3M tapes for applications in aerospace and Industry.

Masking Tapes
Metal Foil Tapes
Polyurethane Tapes
PTFE Tapes
PVC Tapes
VHB Tapes



PAINTS & COATINGS

Wide range of products and applications including:

Conductive Coatings
Conformal Coatings
Corrosion Preventatives
Paints and Topcoats
Solvents and Paint Removers
Surface Treatments



ABRASIVES

Full range of accessory products used in conjunction with products in our catalogue.

Ancillary Parts and Spares
Application Guns
Gloves and PPE
Mixing and Dosing Machines
Nozzles and Applicators
Tools and Equipment



ACCESSORIES

We have partnered with 3M for the majority of the abrasives we carry.

Abrasive Belts
Abrasive Discs
Hand Pads
Roloc Discs
Wet and Dry Papers





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